



Peju Province Winery is an award winning, family owned and operated, iconic Napa Valley winery with a rich heritage of over 30 years of innovation. We use organically farmed local fruit from our sustainable vineyards to produce hand crafted wines of character and distinction. At Peju Province Winery we are committed to protecting the environment through our sustainable farming practices, producing exceptional wines from our estate grown fruit and hiring great talent who are driven to succeed.

We are inviting a limited number of wine evangelists to join our tasting room team. As one of the top 10 most visited tasting rooms in the Napa Valley, we are looking for bright, energetic candidates who enjoy interacting with guests from around the world. If you are passionate about wine and see yourself in a wine industry career in the Napa Valley, we'd like to talk to you.

Under general supervision of the Tasting Room Manager, this role acts as a wine sales ambassador for Peju Province Winery, providing exceptional, luxury guest experiences. An outgoing personality, excellent wine knowledge and a positive, professional attitude are the keys to creating an unforgettable winery visit for guests. The ideal Tasting Room Ambassador candidate is a sophisticated, friendly, polished professional with a heightened sense of urgency, excellent communication skills and attuned to detail. The ability to work evenings, weekends and holidays is essential. Tasting Room Ambassadors provide outstanding hospitality and engage in memorable interactions with guests five days per week. The successful candidate will possess the highest degree of sales skills and will sincerely enjoy guest service as well as selling wine and merchandise.

The Tasting Room Ambassador may provide guest services and sales for Reserve Tastings, Tours, Classic Tastings, Prive, Cepage, Fromage, Interactive Culinary Programs, Food and Wine Pairings, Team Building Events, Vineyard Adventures, Corporate Outings, Outreach Events, winery hosted activities and social events.

#### KNOWLEDGE, SKILLS, AND ABILITIES:

- Exceptional wine knowledge, sales ability, and guest service skills.
- Ability to build and maintain relationships with guests in a short period of time through interactive winery experiences.
- Tasting Room, event, service, hospitality and logistics skills.

#### JOB REQUIREMENTS/QUALIFICATIONS:

- Bachelor's Degree in Business Administration with a concentration in Hospitality, Sales or Marketing preferred but not required.
- Three or more years of experience that includes sales, guest service, merchandising and/or marketing.
- Excellent verbal communication capability, including well-developed presentation skills.
- Ability to project credibility; genuine, honest and professional.
- Professional appearance and demeanor; reliable and punctual.
- Outstanding relationship building skills to enhance internal and external relationships.
- Versatility, flexibility and willingness to work under competing priorities with enthusiasm.
- Strong commitment to excellence and high standards.
- Entrepreneurial, self-confident, self-driven and able to achieve results.
- Exercise good judgment with the ability to make timely/sound decisions.
- Creative, flexible, innovative team player.
- Ability to learn new systems and procedures (AMS)